



We understand you have requested our financial information to facilitate your assessment of our credit worthiness. As a private company, we do not publicly disclose all aspects of our financial position. However, to assist you in your request we are providing the following information:

- Park Place is a global data center and networking optimization firm. We provide a comprehensive portfolio of services and products to IT teams to optimize IT lifecycle management. Park Place supports more than 21,500 customers, including over half of the Fortune 500, in more than 190 countries. We are headquartered in Cleveland, Ohio, USA, and have more than 2,200 employees.
- Audited GAAP based Revenue was \$635.2 million and \$631.1 million for 2023 and 2022, respectively.
- Pro forma Revenue was approximately \$641 million for 2023. We acquire companies on a regular basis to accelerate our service offerings and enhance our geographic coverage. In fact, we have completed more than 25 acquisitions since 2016. One result of this acquisition activity is a time lag between the audited GAAP results and the pro forma results to reflect these acquisitions.
- EBITDA is our primary measure of operating performance. Although we do not disclose the specific amount, we generate a substantial amount of EBITDA and have an industry leading EBITDA margin.
- Total Assets at December 31, 2023 exceeded \$1.1 billion.
- Our financial statements are audited by PricewaterhouseCoopers, LLP on an annual basis and we have received an unqualified audit opinion for the 2023 and 2022 calendar years.
- Our principal sources of liquidity are cash generated by operating and financing activities, and we have a \$150.0 million revolving credit facility with significant undrawn capacity. We are in compliance with all financial covenants and conditions of our various credit financing facilities.
- Our DUNS# is 78-065-6492 and we have historically received a B- corporate credit rating with a stable outlook from S&P Global and Moody's.

The following vendors may be contacted for additional credit references:

Flagship Technologies, Inc  
3939 Country Road 116  
Hamel Minnesota 55340  
(763) 516-1365  
Email: [chrisb@flagshiptech.com](mailto:chrisb@flagshiptech.com)

Voyage Technologies  
451 E Cliff Road Suite 108  
Burnsville, MN 55337  
(952) 707-8380  
Email: [michelle@voyagetech.com](mailto:michelle@voyagetech.com)

If you have additional questions, we would be happy to arrange a call to further discuss.

Sincerely,

Andrew P. Gehrlein  
Chief Financial Officer

**GLOBAL HEADQUARTERS**

**office:** 5910 Landerbrook Drive  
Cleveland, Ohio 44124

**call:** 1 877.778.8707

**EMEA HEADQUARTERS**

**office:** 6 Mitre Passage, 7th Floor,  
London, SE10 0ER

**call:** +44 (0) 208.885.9900

**APAC HEADQUARTERS**

**office:** 380 Jalan Besar, #09-09-12  
ARC 380, Singapore, 209000

**call:** +65 69585850

**LATAM HEADQUARTERS**

**office:** Avda. Luis Alberto de Herrera 1248, Flr. 12  
11300, Buceo, Montevideo, Uruguay

**call:** +598 262 3654